



## Memorandum

To: All 6x2 Dealers  
From: Ian Simpson  
Date: Thursday 17<sup>th</sup> January 2002  
Re: **6x2 Application Questionnaire**

### **Replacing memorandum dated Monday December 3<sup>rd</sup> 2001**

Since we commenced marketing the Transit Hordern 6x2 in February 2000, we have had a small percentage of Dealers, overselling the vehicle.

To help eliminate this problem **we attach a 6x2 Application Questionnaire.**

**This form must be implemented IMMEDIATELY with all 6x2 sales.**  
(refer Memo dated Dec 3<sup>rd</sup>)

When you order a 6x2 conversion that has been sold to a customer – your order must include the attached form, properly filled out – or your order WILL NOT be processed.

Vehicles ordered for stock or demo vehicles – when sold must have the Application Questionnaire filled in at time of sale & faxed to Transit Engineering on (03) 9720 5465

**All 6x2's sold must have an Application Questionnaire recorded against the Sido No of the vehicle – otherwise the Transit Hordern warranty will be null & void.**

By implementing this procedure, we believe it will provide a degree of safeguard for your salespeople and Dealership, against future problems.

As we are essentially marketing a niche product, it also provides us with better information about what our customers are using the vehicles for.

Thank you for your co-operation.



# Transit Hordern 6x2 Application Questionnaire

Note: This form is required to be completed before an order to build will be accepted. This requirement is to protect the dealer & customer and to ensure the reliability of the vehicle. Motor Home & Ambulance applications must be approved directly by Ian Simpson. Box Vans with or without Luton Peak are not to be fitted.

Dealer name ..... City ..... State .....

Operators name ..... City ..... State .....

Private operator ..... General Carrier ..... Fleet operator ..... Driver:Owner/hired driver .....

Commodities carried .....

Estimated annual kms .....

Road Terrain: Hilly ..... Bitumen .....Gravel .....Highway/Freeway .....Other .....

Operation: Local ..... Intrastate .....Interstate .....Other .....

Trailer Operation .....kg Single .....Dual ..... axles (Check GMC: 3810 kg man, 4740 kg auto)

Check trailer braking requirements 750kg and 2000 kg. (legal requirements)

Towbar required: 1600 ..... 2300 .....kg capacity

Trailer rating: .....kg Percentage of load imposed on towbar .....%

Body length required: .....mm (Maximum 2800mm overall)

Body width required: .....mm Body weight: ..... kg

Payload: .....kg Vehicle tare: ..... kg

Type of body: .....

Special notes: .....

.....

Dealer Signature ..... Date .....

Customer Signature ..... Date .....

Order Acceptance .....(Transit Engineering P/L) Date .....

This form is to faxed to Transit Engineering on (03) 9720 5465